

Message Text

UNCLASSIFIED

PAGE 01 JAKART 13418 041056Z

53

ACTION EA-10

INFO OCT-01 ISO-00 EB-06 AGR-10 RSC-01 /028 W

----- 101562

R 040905Z NOV 74

FM AMEMBASSY JAKARTA

TO AMCONSUL SURABAYA

INFO SECSTATE WASHDC 5123

USDOC WASHDC

AMCONSUL MEDAN

UNCLAS JAKARTA 13418

E.O. 11652: N/A

TAGS: BEXP, ID

SUBJ: SUGAR TRADE PROMOTION EVENT AND MAJOR
PROJECT OPPORTUNITY

REF: A) JAKARTA 13378

B) JAKARTA 12658

C) JAKARTA A-177

1. REF(A) CONVERSATION WITH SOETJIPTO INDICATED
HIS SUGAR PLANNING NOT RPT NOT NEARLY AS FAR
ADVANCED AS PREVIOUSLY SEEMED CASE. UNLIKELY
HE CAN ENTER SERIOUS FINANCING OR SUPPLIER
DISCUSSIONS UNTIL FEASIBILITY STUDY MUCH NEARER
COMPLETION (EXPECTED SOONEST JUNE 1975). MOREOVER,
HE ONLY EXPECTS THREE OF THE TEN POSSIBLE PROJECTS
BE READY EVEN BY JUNE. THUS THE SALES EFFORT
MOST LIKELY BE PRODUCTIVE AT THIS POINT IS
PRELIMINARY SPADEWORK DONE BY ENGINEERING OR
OTHER FIRMS INTERESTED IN EVENTUALLY PACKAGING
PROJECT.

ABOVE SUGGESTS YOUR PLANS HOLD SUGAR
TRADE MISSION/CATALOG EHOW (43* ? &:)
SPRING 1975 COULD BE IDEALLY TIMED CATCH
GOI PLANNERS AT CRITICAL MOMENT
JUST BEFORE
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PAGE 02 JAKART 13418 041056Z

THEY MUST MAKE CONCRETE DECISIONS RE PROPOSED

NEW PLANTS. WE RECOMMEND YOU MAKE EVERY EFFORT PIN
DOWN APPROXIMATE TIMING TRADE MISSION ASAP SO
THIS INFORMATION CAN INFLUENCE EOETJIPTO AND
OTHERS IN SETTING THEIR TIME TABLE FOR DECISION
MAKING RE SUGAR PROJECTS.
NEWSOM

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NNN

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Disposition Event:
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